



106 S. Wetmore  
Metamora, IL 61548  
360-7770

## Heating & Cooling

November 26, 2004

Insulation Solutions  
Attn: Jim Klinkradt  
2711 North Main Street  
East Peoria, IL 61611

Dear Jim,

I just wanted to tell you how much I like your "Quip" radiant tubing fasteners.

First, they are incredibly easy to use. I have used other methods of fastening radiant tubing to reinforcement mesh, but the "Quip" requires NO TOOLS! Just a gentle squeeze, and it's in. This is much better than purchasing proprietary tools, or wearing out your finger tips using plastic wire ties.

Second, because no tools are required, they are a great time-saver. I calculated about a 45% time savings, versus using plastic wire ties. That kind of cost effectiveness goes straight to the bottom line.

Third, they are reusable. Even the most carefully planned projects require adjustments on the job site. Resetting the tubing requires only pulling the tube out of the clip, moving the loop to the new position, and snapping the clip back on. This way, you never have to waste a clip.

Thank you for a great product.

Sincerely,

A handwritten signature in black ink that reads "Dale Greenhalgh".

Dale Greenhalgh  
Wayne Mechanical

Setting The Standard For Service