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October 20, 2004

Attn: Donald L. Meyer, President/CEO

Re: Testimony on Insul-Tarp versus 2" foam board

Traditionally our heating systems have been installed over 1" or 2" foam board. A typical wintertime start up would take 2-3 days to bring the house up to temperature.

In February 2002, we did our first system with Insul-Tarp. My Customer used 1800 square feet for an office building at a nursery located on Lake Erie, in Lake County, Ohio.

My customer was very worried about the new Insul-Tarp, since winds off of the lake have a wind chill factor of -15 to -20 degrees. We also used an instantaneous water heater with pex pipe for the slab. My customer filled the system and started it up at 5:30 pm when leaving the job. At 8:30 am the next day when he returned, he found the office building temperature 70 degrees and the system had shut down. My customer called me at once to let me know that he did not need the 2 to 3 days running time. Insul-Tarp made the difference.

Sincerely,

Clay Curtis
Heating Dept.
Active Plumbing Supply

CC/lms