

Hi Valley Supply

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Don Meyer
Meyer Enterprises, L.L.C.
456 W. Camp Street
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Dear Don,

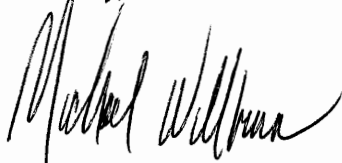
Our company has been on the cutting edge of technology in the field of radiant floor heating. We always strive to provide our customers with the best available products. When we find a new product we like to test it out, whether it is a boiler, side-arm tank, control system, tubing or insulation. We do many projects a year, and our customers have tried out many products. Insul-tarp was one of these products tested by us.

Before using Insul-tarp we were promoting the use for 2" foundation approved polystyrene. We had promoted the use of this product for years, and have several hundred applications installed with this product. Most of our contractors left it up to the general contractor to install the insulation.

Since the introduction of the 1/2" Insul-tarp to our customers, many of, which were skeptical, yet wanted to try this new product or let their general contractors try this product. The results were amazing, the time it took to install insulation under a slab was greatly reduced, the grade of the project did not have to be perfectly flat, the project did not have to be excavated the extra 1-1/2", and the ease of installation. The absolutely incredible part of Insul-tarp, was the performance we have seen during heat up times of the slab. Projects that were done with 2" polystyrene seem to take up to 30% longer to get up to temperature. We have projects in which Insul-tarp was installed, and during the initial fire up of the system, these slabs came up to temperature in record times during some of the coldest months of the year in the Colorado Mountains.

Our customers that have tried the Insul-tarp product know that it works. This product performs better than any other product we have tried. We look forward to the continued use of this product as one of our primary lines in radiant heating. Thank you for providing a product that does what it is supposed to do.

Sincerely,



Michael E. Willburn
Sales & Technical Support